

Manufacturer modernizes for future DimcoGray averaged 5% annual growth

Dayton Business Journal

<http://dayton.bizjournals.com/dayton/stories/2009/09/07/smallb1.html>

With so many U.S. manufacturers on the endangered species list, Mike Sieron isn't taking any chances.

The president and chief executive officer of Centerville-based DimcoGray Corp. has pushed to diversify his customer base, because serving a single industry can be harmful. In addition, Sieron is leading the charge to modernize DimcoGray's equipment to level the playing field with his Asian counterparts.

From a small industrial area off the beaten path in Centerville, the company cranks out 12 million knobs and handles annually to nearly every kind of manufacturer including control makers, medical equipment manufacturers, commercial lighting companies and farm equipment builders.

Among larger customers – such as John Deere, Caterpillar and General Electric → is an Amish oven maker in Northeast Ohio who does all its business with the company via traditional mail. The auto industry remains a customer, but accounts for less than 4 percent of sales, compared to more than 8 percent when Sieron took the helm in 2005.

The author of this piece is Joe Cogliano DBJ Staff Reporter