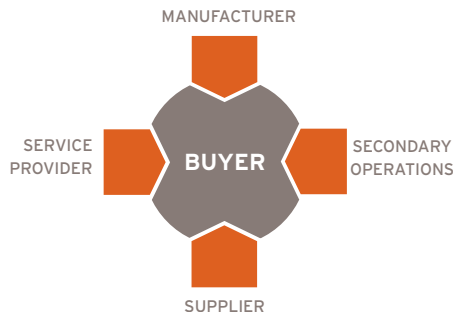


# OUR SERVICES

## EDISON MANUFACTURERS NETWORK

### ARE YOU A MANUFACTURER LOOKING FOR NEW BUSINESS OR A BUYER LOOKING FOR A NEW MANUFACTURING SUPPLIER?

TechSolve invites you to join the Edison Manufacturers Network (EMN). EMN is an online communication portal between buyers and manufacturers. This free and secure network includes buyers, manufacturers of custom parts and assemblies, providers of secondary operations, and providers of professional services. EMN brings buyers and suppliers together and facilitates prompt and accurate sourcing that complements any business procurement process.



#### EMN Procurement Process

The Edison Manufacturers Network (EMN) process helps create, schedule, and track a request for quotation (RFQ) including submittal, distribution of drawings and specifications, qualifying bids, and awarding contracts. Manufacturing suppliers set RFQ filters and create a multimedia profile that alerts prospective buyers of the supplier's expertise and capabilities. For more complicated jobs, buyers can match multiple suppliers or suppliers can collaborate with other suppliers to fulfill the need.

#### Benefits for Buyers

- Access a fully searchable database by manufacturer, region, industries served, manufacturing capabilities, quality certifications, NAICS codes, and specific machinery
- Compare supplier qualifications, capabilities, facilities, and equipment - all online
- Send RFQs and specifications to all capable network suppliers for bidding

#### Benefits for Manufacturing Suppliers

- Receive email notifications when an RFQ or RFP is issued and applicable to your capabilities
- Ability to create a robust online multimedia profile, allowing detailed descriptions of capabilities and services
- Access to open RFQs, Technical Data Package (TDP) specifications, and drawings

### EDISON MANUFACTURERS NETWORK

"A new local customer found me on the Edison Manufacturers Network (EMN) and sent me an RFQ that matched my manufacturing capabilities. Submitting a quotation, the procurement process only took about a week to receive the order. EMN registration was easy. Cost of sales was minimal and I have a new customer who has ordered another 2000 units. I highly recommend the Edison Manufacturers Network."

-Michael Collinsworth,  
President, Custom  
Manufacturing Solutions

FOR ADDITIONAL INFORMATION, CONTACT MICHAEL STICKLEN:  
513.948.2119, 800.345.4482, sticklen@techsolve.org, www.edisonmanufacturersnetwork.com

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